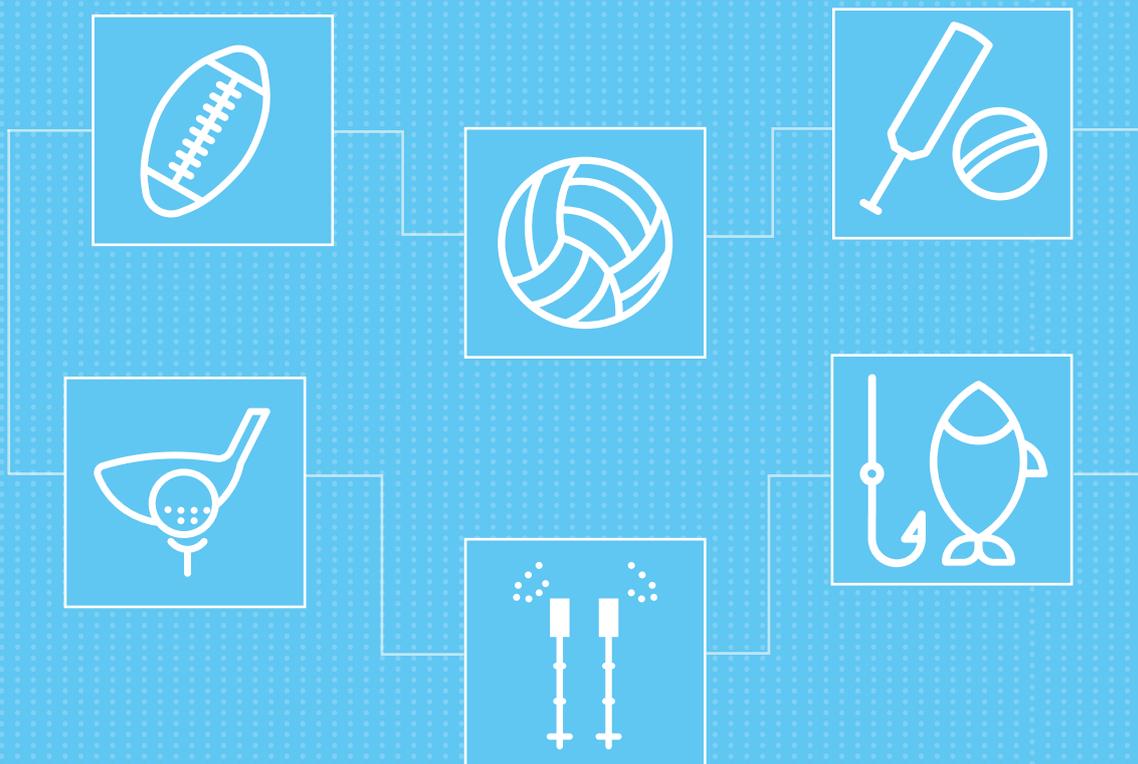


Self Development Guide Leading Teams

Module 4
Collaborate



Collaborate

Collaboration is about co-labour, or achieving together. No organisation would exist without collaboration. Trust is the foundation of all collaboration. It comes from understanding the world from other perspectives, clarifying and meeting the needs and drivers of others, and not putting your needs first all the time. As a leader you lead the way in collaborating and encouraging your team to be effective as possible. It starts and ends with you.



Ideas and inspiration to get you thinking

Watch the video clip Eric Kaufmann **How Trust Facilitates Efficient Collaboration**

🕒 3 minutes

➔ <https://www.youtube.com/watch?v=wu2aiPEioqA>

Watch the Ted Talk by Celeste Headlee **10 Ways to Have a Better Conversation**

🕒 10 minutes

➔ https://www.ted.com/talks/celeste_headlee_10_ways_to_have_a_better_conversation

Read the Harvard Business Review article **Learn to Love Networking** by T. Casciaro, F. Gino and M. Kouchaki

➔ <https://hbr.org/2016/05/learn-to-love-networking>



Reflection questions

The building blocks to building relationships

Complete the following

Your Stakeholder Relationships

1. Please don't worry if you can't complete the whole table - this is an exercise to help you reflect on what you need to focus on around the skill of collaboration.

Stakeholder (can be internal or external)	How strong is your relationship/connection?	What do you have in common (both professionally and personally)?	What specific measurable steps can you take to build this collaborative relationship further?

From the two reflective activities on previous pages, what are the top three steps you need to take to increase your collaborative behaviours?

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02

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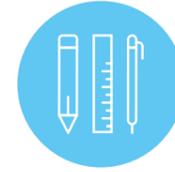
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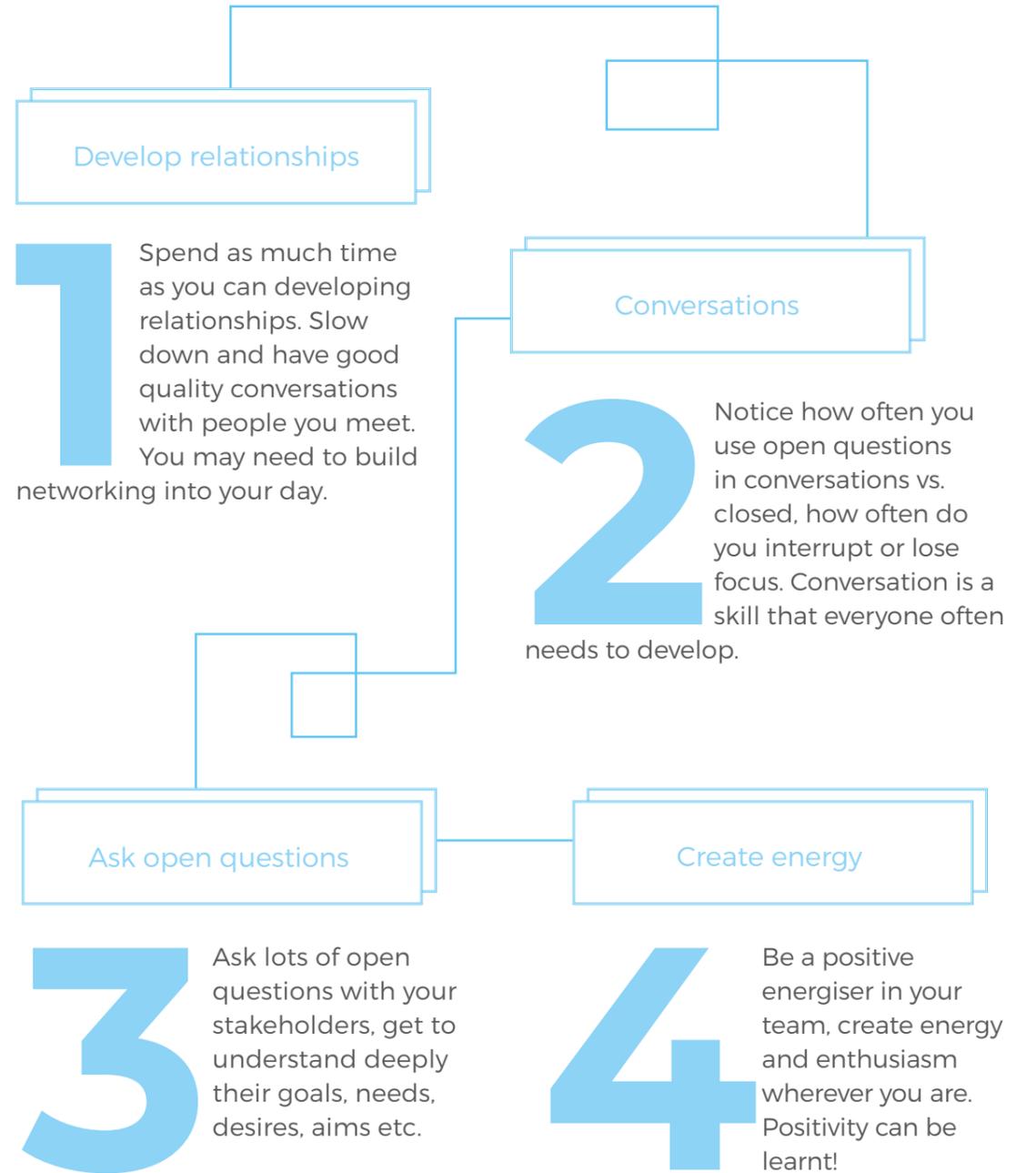
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Practical ideas & suggestions
to help you take the right actions



Notes:

